Annual Report 2009 -2010





#### BARODA PIONEER ASSET MANAGEMENT COMPANY LIMITED

501, Titanium, 5<sup>th</sup> Floor, Western Express Highway, Goregaon(E), Mumbai -400063

## 18<sup>TH</sup> ANNUAL REPORT – 2009-2010

#### **BOARD OF DIRECTORS**

Dr. Anil K Khandelwal Chairman

Mr. M. D. Mallya **Associate Director** Ms. Minal Bhagat **Associate Director** Mr. Angus Stening **Associate Director** Prof B. B. Bhattacharya Independent Director Dr. P. N. Khandwalla Independent Director Mr G. P. Gupta Independent Director Mr. Shiv Dayal Independent Director Mr. Rohit Arora **Independent Director** 

#### **CHIEF EXECUTIVE OFFICER**

Mr. Rajan Krishnan

#### **COMPANY SECRETARY**

Ms. Rashmi Pandit

#### **AUDITORS**

M/S BSR & Co.

#### **REGISTERED OFFICE**

501, Titanium, 5<sup>th</sup> Floor, Western Express Highway, Goregaon (E), Mumbai - 400063

#### **REGISTERED AND TRANSFER AGENT**

SHAREX DYNAMIC (INDIA) PVT. LTD. 17/B Dena Bank Building, 2<sup>nd</sup> floor Horiman Circle, Fort, Mumbai – 400001

#### **NOTICE OF ANNUAL GENERAL MEETING**

**NOTICE** is hereby given that the 18<sup>th</sup> Annual General Meeting of Baroda Pioneer Asset Management Company Limited will be held at 501, Titanium, 5<sup>th</sup> Floor, Western Express Highway, Goregaon (East), Mumbai – 400063 on Friday, September 08, 2010, at 3.00 p.m. to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Balance Sheet as at March 31, 2010 and Profit & Loss Account for the year ended on that date and the Report of the Directors and Auditors thereon.
- 2. To appoint a Director in place of Dr. Anil K. Khandelwal, who will retire by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in place of Mr. Shiv Dayal, who will retire by rotation and being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Proff. B. B. Bhatacharya, who will retire by rotation and being eligible, offers himself for reappointment.
- 5. To appoint the Auditors and to fix their remuneration and in this regard, to consider and if thought fit, to pass, with or without modification(s), the following resolution as a:

#### **Special Resolution:**

"RESOLVED THAT M/s. BSR & Co., Chartered Accountants, be and are hereby appointed as the Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company, on such remuneration as may be fixed by the Board of Directors.".

#### SPECIAL BUSINESS

1. To appoint Ms. Minal Bhagat as a non-executive rotational director and in this regard, to consider, and if thought fit, pass the following resolution with or without modification as an ordinary resolution.

"RESOLVED THAT pursuant to the provisions of section 257 of the Companies Act, 1956, Ms. Minal Bhagat be and is hereby appointed as an Associate Director of the Company, not liable to retire by rotation.

"RESOLVED FURTHER THAT the Chief Executive Officer and the Company Secretary of the Company be and are hereby severally authorized to do all such acts, deeds and things as may be necessary to give effect to this Resolution, including filing the necessary form with the Registrar of Companies, Maharashtra."

## By order of the Board of Directors

Sd/-

Rajan Krishnan Chief Executive Officer

Place: Mumbai

Date : August 11, 2010

#### Notes:

- i. A member entitled to attend and vote at the annual general meeting is entitled to appoint a proxy to attend the meeting and the proxy need not be a member of the company. A proxy cannot vote except on a poll
- ii. An Explanatory Statement Pursuant to Section 173 (2) of the Companies Act 1956, relating to special business to be transacted at the meeting is annexed hereto.
- iii. The instrument appointing the proxy should be deposited at the registered office of the company not less than 48 hours before the commencement of the meeting.

#### **Explanatory Statement**

#### [Pursuant to section 173(2) of the Companies Act 1956]

#### Item No. 6

Ms. Minal Bhagat was appointed as an Additional Director on the Board of Your Company with effect from February 11, 2010, pursuant to the provisions of Section 260 of the Companies Act, 1956, read with Articles 148(1) and 155(1) of the Articles of Association of the Company. She holds office as Additional Director only upto the date of the ensuing Annual General Meeting. The Company has received notice in writing from a member along with a deposit of Rs. 500/- proposing the candidature of Ms. Minal Bhagat for the office of Director under the provisions of Section 257 of the Companies Act, 1956. The resolution is accordingly commended for your acceptance.

None of the Directors of the Company other than Ms. Minal Bhagat is interested in this Resolution.

#### **DIRECTORS' REPORT TO THE MEMBERS**

Your Directors have pleasure in presenting the Eighteenth Annual Report of the Company together with the Audited Balance Sheet as on 31.03.2010 and the Profit & Loss Account for the year ended at that date.

FINANCIAL PERFORMANCE OF THE COMPANY FOR YEAR ENDED MARCH 31, 2010

	As at 31.3.10	As at 31.3.09
	(Rs in lakh)	(Rs in lakh)
Total Income	1340.65	686.69
Profit / (loss) before Depreciation	(682.76)	(670.65)
Less Depreciation	118.11	20.16
Profit & loss before Tax	(800.87)	(690.86)
Less Provision for Tax	85.58	(78.79)
Profit & loss after Tax	(886.45)	(612.07)
Less Prior Period Adjustment	23.16	0.00
Profit after Tax & Adjustment	(909.61)	(612.07)
Apportion	0.00	0.00
Dividend (Proposed)	0.00	0.00
Profit after tax and adjustments carried to Balance sheet	(909.61)	(612.07)
Reserve & Surplus	4009.57	4484.68

#### **SHARE CAPITAL**

The Paid up Equity Share Capital of the Company is Rs.2,897.10 lakh and the net worth of the Company was Rs. 6472 lakh as on March 31, 2010.

#### **PROFITABILITY**

The net loss after tax for the financial year 2009-10 was Rs. 909.61 lakh, as against a loss of Rs. 612.07 lakh in 2009-10.

#### DIVIDEND

The Directors do not recommend any dividend for the year 2009-10 with a view to consolidating the resources of the Company and strengthening the net worth in keeping with the challenges faced by the mutual fund industry.

#### MANAGEMENT DISCUSSION & ANALYSIS

#### **MUTUAL FUND INDUSTRY**

The mutual fund industry recorded an upward swing in the financial year 2009-10. Gross mobilizations by the industry during the year amounted to Rs. 100,19,023 crore against Rs. 54,26,353 crore in the previous year, registering a growth of 45.84%. However, the Industry also witnessed a surge in redemption with gross redemptions of Rs. 99,35,942 crore, representing a whopping 82% increase over the previous year's figure of Rs. 54,54,650 crore. On a net basis, there was an inflow of Rs. 83,081 crore as against a net outflow of Rs. 28,297 crore in the last year. The Average Assets Under Management of the industry as on March 31, 2010 stood at Rs. 7,48,997.16 crore, as against Rs. 4,93,285 crore on March 31, 2009. Also, as on March 31, 2010, there were 38 SEBI registered Asset Management Companies, as against 35 on March 31, 2009. The new Asset Management Companies who entered the industry in 2009-2010 are Axis Asset Management Company Ltd., Peerless Funds Management Co. Ltd. and Shinsei Asset Management (India) Pvt. Ltd.

#### STATE OF COMPANY AFFAIRS

During the year, the Company appointed 19 employees, including Mr. Sundararajan Sudakar, Chief Operating Officer.

The Average Assets under Management of Baroda Pioneer Mutual Fund in March 2010 were Rs. 3552 crore as against Rs. 1132 crore in the previous year, registering a growth of 213.76%. Also, during the year, Baroda Pioneer Treasury Advantage Fund and Baroda Pioneer Public Sector Undertaking Fund (PSU) Bond Fund were launched in June 2009 and December 2009 respectively.

Your Company strives to provide well defined products that cater to a diverse range of risk, return and liquidity preferences of investors. Your Company is confident of a robust growth in AUM, on the back of consistent performance, a well thought-out marketing and distribution strategy, enhanced geographical reach and quality customer service. It is proposed that the branch network of the Bank, including in the rural and semi-urban areas, will be used for broadening investor base.

#### **CHANGE IN DIRECTORS**

Mr. Dario Frigerio and Mr S. Bhattacharya, Directors of the Company, resigned from the Board of Directors w.e.f. January 21, 2010 and January 31, 2010 respectively.

Mrs Minal Bhagat was appointed as Director with effect from February 11, 2010.

#### PARTICULARS OF EMPLOYEES

Information as per Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 forms part of this Report. As per the provisions of Section 219(1) (b)(iv) of the said Act, the Report and Accounts are being sent to the shareholders of the Company excluding the statement on particulars of employees under Section 217(2A) of the Act. Any shareholder interested in obtaining a copy of the said statement may write to the Secretarial Department at the Registered Office of the Company.

Directors' Responsibility Statement Pursuant to Section 217(2AA) of the Companies Act, 1956 Pursuant to section 217(2AA) of the Companies Act, 1956, your Directors, based on the representation received from the Management, and due enquiry, confirm that:

- i. In the preparation of the annual accounts, the applicable accounting standards have been followed.
- ii. The accounting policies have been consistently followed so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit for that period.
- iii. Proper and sufficient care has been taken by your Directors for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for the preventing and detecting fraud and other irregularities.
- iv. The Annual Accounts of the company have been prepared on an ongoing basis.

#### **AUDITORS**

The Company's present Auditor, M/s BSR & Co., Chartered Accountants, hold office till the conclusion of the ensuing Annual General Meeting.

#### Information under section 217(1) (e) of the Companies Act, 1956

Conservation of Energy, Technology Absorption and Foreign Exchange Earnings/Outgo

There are no specific comments in terms of the provisions of Section 217 (1) (e) of the Companies Act, 1956 that are called for on conservation of energy and technology absorption. Your Company has, however, used information technology relevant to its business in keeping with the size of its operations.

Expenditure in foreign currency aggregated to Rs. 12.38 lakh (previous year: Rs. 10.47 lakh).

#### REPORT ON CORPORATE GOVERNANCE

#### **BOARD OF DIRECTORS**

The Company has, at present, the following nine Directors, out of whom five Directors are Non-Executive Independent Directors.

Dr. Anil K Khandelwal Chairman Ms. Minal Bhagat Associate Director Mr. Angus Stening Associate Director Mr. M. D. Mallya Associate Director Prof B. B. Bhattacharya Independent Director Dr. P N Khandwalla Independent Director Mr G. P. Gupta Independent Director Mr. Shiv Daval Independent Director Mr. Rohit Arora Independent Director

#### **BOARD MEETINGS**

The Board meets at least four times a year and the maximum gap between two meetings is not more than four months. During the financial year 2009-10, 4 meetings of the Board of Directors were held on May 06, 2009, July 08, 2009, November 12, 2009 and February 18, 2010.

#### **BOARD COMMITTEE & WORKGROUPS**

#### **Audit Committee**

The Audit Committee of the Board of Directors has been constituted in line with the provisions of Section 292A of the Companies Act, 1956. The Audit Committee comprises Mr. Rohit Arora, Mr. Angus Stening and Ms. Minal Bhagat. The Audit Committee of the Board of Directors held 4 meetings during the financial year 2009-10 on May 06, 2009, July 08, 2009, November 12, 2009 and February 18, 2010.

#### **Investment Workgroup**

The Investment Committee of the Board of Directors has been constituted in line with the Shareholders Agreement & SEBI (Mutual Funds) Regulations, 1996. The Investment Committee comprises Mr. Angus Stening, Ms. Minal Bhagat and Mr. Rajan Krishnan. The Investment Committee of the Board of Directors held 4 meetings during the financial year 2008-09 on June 03, 2009, July 08, 2009, November 11, 2009 and February 17, 2010.

#### Risk & Compliance Workgroup

The Risk & Compliance Committee of the Board of Directors has been constituted in line with the Shareholders Agreement. The Risk & Compliance Committee comprises Mr. Angus Stening, Ms. Minal Bhagat, Mr. Rajan Krishnan and the Compliance Officer. The Risk & Compliance Committee of the Board of Directors held 4 meetings during the financial year 2009-10 on June 03, 2009, July 08, 2009, November 11, 2009 and February 17, 2010.

#### **ANNUAL GENERAL MEETINGS**

The details of Annual General Meetings held during the last three years are given below:

AGM	DATE	VENUE
15 <sup>™</sup> AGM	08.09.2007	Bank of Baroda Baroda Corporate Centre, C-26, G- Block, Bandra Kurla Complex, Bandra (East), Mumbai- 51
16 <sup>th</sup> AGM	23.09.2008	Bank of Baroda Baroda Corporate Centre, C-26, G- Block, Bandra Kurla Complex, Bandra (East), Mumbai- 51
17 <sup>th</sup> AGM	23.09.2009	Baroda Pioneer Asset Management Company Limited 501, Titanium, Western Express Highway, Goregaon (E), Mumbai- 400063

#### **AUDITORS REPORT**

The observation made by the Auditors in there are self-explanatory and therefore, do not call for any comments. However, we note that the Company has paid / provided for managerial remuneration to the Chief Executive Officer in excess of the limits approved by the Central Government vide letter dated 21st July 2009, as mentioned in the financial statements.

#### **ACKNOWLEDGMENT**

The Directors place on record their appreciation for the assistance and guidance rendered by the Securities and Exchange Board of India, Association of Mutual Funds in India, Reserve Bank of India, Bank of Baroda and Board of Trustees of Baroda Pioneer Mutual Fund. The Directors also thank the investors for having reposed their confidence in Baroda Pioneer Mutual Fund.

The Directors wish to take this opportunity to thank:

- M/s Karvy Computershare Private Limited, the Registrar and Share Transfer Agents of Baroda Pioneer Mutual Fund, for the services rendered by them.
- M/s SHAREX dynamic (India) Pvt. Ltd., the Registrar and Share Transfer Agents of Baroda Pioneer Asset Management Company Limited, for the services rendered by them.
- M/s Karvy Computershare Private Limited, HDFC Bank Limited and Bank of Baroda, for providing collection centers for various schemes of Baroda Pioneer Mutual Fund.
- Bank of Baroda, for helping in the sales and marketing of the schemes of Baroda Pioneer Mutual Fund and collection of investments all over the country.
- Citibank N.A, custodians of the schemes of Baroda Pioneer Mutual Fund, for the services rendered by them.

The Directors also appreciate the dedication and sense of commitment shown by the employees at all levels, and acknowledge their contribution towards the progress and performance of the Company.

#### For and on behalf of the Board of Directors

Sd/-

Dr. Anil K. Khandelwal Chairman

Place: Mumbai Date: July 23, 2010

## **Auditors' Report**

To the Members of

Baroda Pioneer Asset Management Company Limited

We have audited the attached balance sheet of Baroda Pioneer Asset Management Company Limited ('the Company') as at 31 March 2010 and the profit and loss account for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 and amendments thereto (together referred to as 'the Order') issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956 ('the Act'), we enclose in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- (i) we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (ii) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- (iii) the balance sheet and profit and loss account dealt with by this report are in agreement with the books of account;
- (iv) in our opinion, the balance sheet and profit and loss account comply with the accounting standards referred to in sub-section (3C) of section 211 of the Act;
- (v) on the basis of written representations received from the Directors, as on 31 March 2010, and taken on record by the Board of Directors, we report that none of the Directors are disqualified as on 31 March 2010 from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Act;
- (vi) as explained in schedule 16.9 to the financial statements, the Company has paid / provided for managerial remuneration to the Chief Executive Officer in excess of the limits approved by the Central Government vide letter dated 21 July 2009 aggregating Rs.4,817,058; and
- (vii) In our opinion and to the best of our information and according to the explanations given to us, subject to the effect of the matter included in the paragraph (vi) above on the loss for the year and reserves as at 31 March 2010, the said financial statements give the information required by the Act, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a)in the case of the balance sheet, of the state of affairs of the Company as at 31 March 2010;
  - b)in the case of the profit and loss account, of the loss of the Company for the year ended on 31 March 2010.

For BSR&Co.

**Chartered Accountants** Firm Registration No: 101248W

Sd/-

**Akeel Master** 

Partner

Place: Mumbai Date : 13 May 2010 Membership No: 046768

# Annexure to Auditors' report - 31 March 2010

With reference to the annexure referred to in paragraph 3 of the Auditors' report to the members of Baroda Pioneer Asset Management Company Limited ('the Company') on the financial statements for the year ended on 31 March 2010, we report the following:

- 1. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which all fixed assets are verified every year. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) Fixed assets disposed off during the year were not substantial and therefore, do not affect the going concern assumption.
- 2. The Company is a service company, primarily rendering asset management services to Baroda Pioneer Mutual Fund. Accordingly it does not hold any physical inventories. Thus, paragraph 4(ii) of the Order is not applicable.
- 3. According to the information and explanations given to us, we are of the opinion that there are no companies, firms or other parties covered in the register required under Section 301 of the Companies Act, 1956. Accordingly, paragraph 4(iii) of the Order is not applicable.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and sale of services. The activities of the Company do not involve the purchase and sale of inventory and sale of goods. We have not observed any major weakness in the internal control system during the course of our audit.
- 5. In our opinion, and according to the information and explanations given to us, there are no contracts and arrangements, the particulars of which need to be entered into the register maintained under section 301 of the Companies Act, 1956.
- 6. The Company has not accepted any deposits from the public.
- 7. In our opinion, the Company has an internal audit system commensurate with its size and the nature of its business.
- 8. The Central Government has not prescribed the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956 for any of the services rendered by the Company.
- 9. a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Income-tax, Service tax and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of Investor Education and Protection Fund, Sales tax, Employees' State Insurance, Excise Duty and Customs Duty.
  - b) According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Income-tax, Service tax and other material statutory dues were in arrears as at 31 March 2010 for a period of more than six months from the date they became payable.

## Annexure to Auditors' Report - 31 March 2010 (Continued)

- c) Further, there are no dues on account of cess under section 441A of the Companies Act, 1956 since the date from which the aforesaid section comes into force has not yet been notified by the Central Government.
- d) According to the information and explanations given to us, there are no dues of Incometax, Service tax and other material statutory dues which have not been deposited with the appropriate authorities on account of any dispute.
- 10. The accumulated losses of the Company at the end of financial year are not more than 50% of its networth. The Company has incurred cash losses in the current financial year and in the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to its bankers or to any financial institutions. The Company did not have any outstanding debentures during the year.
- 12. According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion and according to the information and explanations given to us, the Company is not a chit fund, nidhi, mutual benefit fund or a society.
- 14. Based on information and explanations provided by the management, in respect of dealing and trading in shares and securities, proper records have been maintained of the transactions and contracts and timely entries have been made therein. The shares and securities have been held by the Company in its own name. As explained to us, the Company is not involved in dealing or trading of debentures and other investments.
- 15. According to the information and explanations given to us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- 16. The Company did not have any term loans outstanding during the year.
- 17. According to the information and explanations given to us and based on overall examination of the balance sheet of the Company, the Company has not raised any short term funds for long term purposes.
- 18. As stated in paragraph 5 above, there are no companies / firms / parties covered in the register required to be maintained under section 301 of the Companies Act, 1956.
- 19. The Company did not have any outstanding debentures during the year.
- 20. The Company has not raised any money by public issues during the year.
- 21. According to the information and explanations given to us, no significant fraud on or by the Company has been noticed or reported during the year.

For B S R & Co.

Chartered Accountants Firm Registration No: 101248W

Sd/-

**Akeel Master** 

Partner

Membership No: 046768

Place : Mumbai

Date : 13 May 2010

## Balance sheet as at 31 March 2010

Source of Funds	(Guitericy: Indian rupees)	Schedule	2010	2009
Share capital   3   289,710,000   289,710,000   Reserves and surplus   4   400,956,970   448,468,710   690,666,970   738,178,710	SOURCE OF FUNDS			
Reserves and surplus         4         400,956,970         448,468,710           APPLICATION OF FUNDS         5         5           Fixed assets         5         51,714,576         47,046,557           Less: Accumulated depreciation         17,112,861         6,090,453           Net block         34,601,715         40,956,104           Add: Capital work-in progress         2,627,190         -           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         10         21,654,269         22,711,128           Current liabilities and provisions         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340 <td>Shareholders' funds</td> <td></td> <td></td> <td></td>	Shareholders' funds			
Page   Page	Share capital	3	289,710,000	289,710,000
APPLICATION OF FUNDS           Fixed assets         5           Gross block         51,714,576         47,046,557           Less: Accumulated depreciation         17,112,861         6,090,453           Net block         34,601,715         40,956,104           Add: Capital work-in progress         2,627,190         -           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         3         4,624,456         2,880,900           Cash and bank balances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         Current liabilities and provisions         22,711,128           Current liabilities         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,4	Reserves and surplus	4	400,956,970	448,468,710
Fixed assets         5           Gross block         51,714,576         47,046,557           Less: Accumulated depreciation         17,112,861         6,090,453           Net block         34,601,715         40,956,104           Add: Capital work-in progress         2,627,190         -           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -			690,666,970	738,178,710
Gross block         51,714,576         47,046,557           Less: Accumulated depreciation         17,112,861         6,090,453           Net block         34,601,715         40,956,104           Add: Capital work-in progress         2,627,190         -           37,228,905         40,956,104           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -	APPLICATION OF FUNDS			
Less: Accumulated depreciation         17,112,861         6,090,453           Net block         34,601,715         40,956,104           Add: Capital work-in progress         2,627,190         -           37,228,905         40,956,104           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -	Fixed assets	5		
Net block       34,601,715       40,956,104         Add : Capital work-in progress       2,627,190       -         37,228,905       40,956,104         Investments       6       12,737,616       78,333,434         Deferred tax assets (net)       16.2       -       8,557,933         Current assets, loans and advances       7       543,543,573       552,340,855         Sundry debtors       8       4,624,456       2,880,900         Loans and advances       9       93,989,149       81,820,134         Current liabilities and provisions       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Gross block		51,714,576	47,046,557
Add : Capital work-in progress         2,627,190         -           37,228,905         40,956,104           Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         642,157,178         637,041,889           Current liabilities         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -	Less: Accumulated depreciation		17,112,861	6,090,453
Nestments   6   12,737,616   78,333,434				40,956,104
Investments         6         12,737,616         78,333,434           Deferred tax assets (net)         16.2         -         8,557,933           Current assets, loans and advances         Cash and bank balances         7         543,543,573         552,340,855           Sundry debtors         8         4,624,456         2,880,900           Loans and advances         9         93,989,149         81,820,134           Current liabilities and provisions         642,157,178         637,041,889           Current liabilities         10         21,654,269         22,711,128           Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -	Add : Capital work-in progress			
Deferred tax assets (net)       16.2       -       8,557,933         Current assets, loans and advances       7       543,543,573       552,340,855         Cash and bank balances       7       543,543,573       552,340,855         Sundry debtors       8       4,624,456       2,880,900         Loans and advances       9       93,989,149       81,820,134         642,157,178       637,041,889         Current liabilities and provisions       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -			37,228,905	40,956,104
Current assets, loans and advances         Cash and bank balances       7       543,543,573       552,340,855         Sundry debtors       8       4,624,456       2,880,900         Loans and advances       9       93,989,149       81,820,134         Current liabilities and provisions         Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Investments	6	12,737,616	78,333,434
Cash and bank balances       7       543,543,573       552,340,855         Sundry debtors       8       4,624,456       2,880,900         Loans and advances       9       93,989,149       81,820,134         642,157,178       637,041,889         Current liabilities and provisions         Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Deferred tax assets (net)	16.2	-	8,557,933
Sundry debtors       8       4,624,456       2,880,900         Loans and advances       9       93,989,149       81,820,134         642,157,178       637,041,889         Current liabilities and provisions         Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Current assets, loans and advances			
Loans and advances       9       93,989,149       81,820,134         Current liabilities and provisions       Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Cash and bank balances	7	543,543,573	552,340,855
Gurrent liabilities and provisions         Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Sundry debtors	8	4,624,456	2,880,900
Current liabilities and provisions         Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Loans and advances	9	93,989,149	81,820,134
Current liabilities       10       21,654,269       22,711,128         Provisions       11       23,251,800       3,999,522         44,906,069       26,710,650         Net current assets       597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -			642,157,178	637,041,889
Provisions         11         23,251,800         3,999,522           44,906,069         26,710,650           Net current assets         597,251,109         610,331,239           Debit balance in the profit and loss account         43,449,340         -	Current liabilities and provisions			
Vet current assets       44,906,069       26,710,650         597,251,109       610,331,239         Debit balance in the profit and loss account       43,449,340       -	Current liabilities	10	21,654,269	22,711,128
Net current assets597,251,109610,331,239Debit balance in the profit and loss account43,449,340-	Provisions	11	23,251,800	3,999,522
Debit balance in the profit and loss account 43,449,340			44,906,069	26,710,650
<u> </u>	Net current assets		597,251,109	610,331,239
<b>690,666,970</b> 738,178,710	Debit balance in the profit and loss account		43,449,340	-
			690,666,970	738,178,710

Significant accounting policies 2
Notes to the accounts 2

The schedules referred to above form an integral part of this balance sheet. As per our attached report of even date.

For **B S R & Co.**Chartered Accountants

For and on behalf of the Board of Directors Baroda Pioneer Asset Management Company Limited

Firm's Registration No: 101248W

Sd/- <b>Akeel Master</b> <i>Partner</i>	Sd/- <b>Mrs. Minal Bhagat</b> <i>Director</i>	Sd/- <b>A. Stening</b> <i>Director</i>
Membership No: 046768	Director	Director
·	Sd/- <b>R. Krishnan</b> <i>Chief Executive Officer</i>	Sd/- <b>K.K. Kushwaha</b> Company Secretary
Mumbai	Mumbai	

Mumbai Mumbai 13 May 2010 13 May 2010

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## Profit and loss account for the year ended 31 March 2010

(Currency: Indian rupees)

(Currency: indian rupees)	Schedule	2010	2009
Income	Concuero	20.0	2000
Investment management fees {Tax decucted at source Rs.6,140,275 (Previous year: Rs.922,687)}		52,860,705	7,272,942
Profit on sale of investments Other income	12	30,299,078 50,905,592	10,199,601 51,196,572
	_	134,065,375	68,669,115
Expenditure Employee cost Administrative and other operating costs	13 14	78,187,321 124,153,729	37,031,713 73,630,291
Depreciation Dimunition in value of investments	5	11,811,327 313	2,016,047 25,077,990
Difficultion in value of investments	-	214,152,690	137,756,041
Loss before prior period items and tax Prior period items	15	(80,087,315) 2,315,831	(69,086,926)
Loss before tax		(82,403,147)	(69,086,926)
Provision for tax - Income tax - Fringe benefits tax - Deferred tax charge / (credit)		- - 8,557,933	550,000 (8,429,630)
Loss after `tax		(90,961,080)	(61,207,296)
Balance at the beginning of the year		47,511,740	108,719,036
Balance carried forward to the balance sheet	- -	(43,449,340)	47,511,740
Basic earnings per equity share of face value Rs 10 each	-	(3.14)	(2.28)
Significant accounting policies Notes to the accounts	2 16		

The schedules referred to above form an integral part of this profit and loss account. As per our attached report of even date.

For BSR&Co.

For and on behalf of the Board of Directors Baroda Pioneer Asset Management Company Limited

Chartered Accountants

Firm's Registration No: 101248W

Sd/-Sd/-Sd/-Akeel MasterMrs. Minal BhagatA. SteningPartnerDirectorDirector

Membership No: 046768

Sd/- Sd/- Sd/-**R. Krishnan**Chief Executive Officer

K.K. Kushwaha

Company Secretary

Mumbai Mumbai 13 May 2010 13 May 2010

#### Schedules to the financial statements

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 1 Background

Baroda Pioneer Asset Management Company Limited (the 'Company') was incorporated on 5 November 1992 as a public limited company.

On 27 June 2008, Pioneer Global Asset Management S.p.A (PGAM), a company incorporated in Italy, has acquired 51% stake in the Company. Post the acquisition, the Company has become a subsidiary of PGAM.

The principle activity of the Company is to act as an investment advisor to Baroda Pioneer Mutual Fund ("the Fund"). The Company manages the investment portfolio and provides various administrative services to the Fund.

#### 2 Significant accounting policies

#### 2.1 Basis of preparation of financial statements

The accompanying financial statements are prepared and presented under the historical cost convention on the accrual basis of accounting and in accordance with the provisions of the Companies Act, 1956 ('the Act') and the accounting principles generally accepted in India and comply with the accounting standards prescribed by the Companies (Accounting Standards) Rules, 2006, to the extent applicable.

The Company is a Small and Medium Sized Company ('SMC') as defined in the General instructions in respect of Accounting Standards notified under the Companies Act, 1956. Accordingly, the Company has complied with Accounting Standards as applicable to a SMC.

#### 2.2 Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates used in preparing the accompanying financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### Schedules to the financial statements

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 2 Significant accounting policies (Continued)

#### 2.3 Fixed assets and depreciation

- a) Fixed assets are carried at cost of acquisition less accumulated depreciation and impairment. Cost includes freight, duties, taxes and incidental expenses related to the acquisition and installation of the assets.
- b) Depreciation is provided on the written down value method other than computers including computer software and leasehold improvements. The Computers are depreciated on straight line basis over the useful life and leasehold improvements are depreciated over the period of lease or useful life, whichever is shorter.
- c) The rates of depreciation prescribed in Schedule XIV to the Act are considered as the minimum rates. If the management's estimate of the useful life of a fixed asset at the time of acquisition of the asset or of the remaining useful life on a subsequent review is shorter than that envisaged in the aforesaid schedule, depreciation is provided at a higher rate based on the managements estimate of the useful life/remaining useful life. Pursuant to this policy, depreciation on fixed assets has been provided for at the following rates:

Class of asset	Rate of depreciation
Furniture and fixtures	18.10%
Motor vehicles	25.89%
Office equipment	18.10%
Computers including computer software	33.33%
Leasehold improvements	Over the period of lease or useful life, whichever is shorter

- d) The Company provides pro-rata depreciation from the date the asset is put to use and for any asset sold, until the last date of sale.
- e) Fixed assets individually costing Rs.5,000 or less are fully depreciated in the year of purchase / acquisition.

#### f) Impairment of assets:

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the profit and loss account. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 2 Significant accounting policies (Continued)

#### 2.4 Revenue Recognition

Investment management fees

Investment management fees are recognised net-off service tax on an accrual basis as a percentage of the average daily net assets of the schemes of Baroda Pioneer Mutual Fund (excluding on investments made by the Company in the schemes and intra-scheme investments), such that it does not exceed the rates prescribed by the Securities and Exchange Board of India ('SEBI') (Mutual Fund) Regulations, 1996 and any further amendments (the 'Regulations') or offer document of the respective schemes.

Other income

Interest income is accounted for on period proportion basis.

Dividend income is recognized when the right to receive dividend is established.

Purchase and sale of investments is recorded on the trade date. The profit / loss on sale of investments is recognised in the profit and loss account on the trade date. Profit or loss on sale of investments is determined using simple average cost method.

#### 2.5 Scheme related expenses

Annual recurring expenses relating to schemes of the Fund which are in excess of internal expense limits are borne by the Company. The internal expense limits are within the overall expense limits prescribed by the Regulations or offer document of the respective schemes.

#### 2.6 Investments

Investments are classified as long term or current based on intention of the management at the time of purchase.

Current investments are carried at the lower of cost or market value. Any reduction in the carrying amount and any reversals of such reductions are charged or credited to the .profit and loss account. The comparison of cost and market value is done separately for each individual investment.

#### 2.7 Operating leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating leases. Operating lease rentals are recognised as an expense in the profit and loss account on a straight-line basis over the lease period.

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 2 Significant accounting policies (Continued)

#### 2.8 Earning per share

The basic earning per share is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

#### 2.9 Retirement benefits

#### Gratuity

The Company's gratuity scheme is a defined benefit plan. The Company's net obligation in respect of the gratuity benefit is calculated by estimating the amount of future benefit that the employees have earned in return for their service in the current and prior periods, that benefit is discounted to determine its present value.

The present value of the obligation under such benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method which recognizes each period of service that give rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at present value of estimated future cash flows. The discount rate used for determining the present value is based on the market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

Actuarial gains and losses are recognized immediately in the profit and loss account.

#### Provident fund

The Company contributes to a recognized provident fund which is a defined contribution scheme. The contributions are accounted for on an accrual basis and recognized in the profit and loss account.

#### Compensated absences

The Company provides for compensated absences based on actuarial valuation of the leave liability as at the balance sheet date, carried out by an independent actuary.

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 2 Significant accounting policies (Continued)

#### 2.10 Taxation

Income tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law), deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period) and fringe benefit tax.

#### Current taxes

Provision for current income-tax is recognized in accordance with the provisions of Indian Incometax Act, 1961 and is made annually based on the tax liability after taking credit for tax allowances and exemptions.

#### Deferred taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to timing differences that result between the profits offered for income taxes and the profits as per the financial statements. Deferred tax assets and liabilities are measured using the tax rates and the tax laws that have been enacted or substantively enacted by the balance sheet date. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in the period that includes the enactment date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realized in the future. However, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets. Deferred tax assets are reassessed for the appropriateness of their respective carrying values at each balance sheet date.

The Company recognizes deferred taxes in respect of those originating timing differences, which reverse after the tax holiday period, resulting in tax consequences. Timing differences which originate and reverse within the tax holiday period do not result in tax consequence and, therefore, no deferred taxes are recognized in respect of the same.

#### 2.11 Transactions in foreign currency

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of the transactions. Exchange difference, if any, arising out of foreign exchange transactions settled during the year are recognized as income or expense in the profit and loss account.

Monetary assets and liabilities, denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rate on that date. The exchange differences, if any, are recognised in the profit and loss account.

for the year ended 31 March 2010

(Currency: Indian rupees)

#### 2 Significant accounting policies (Continued)

#### 2.12 Provisions and contingencies

The Company creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

# Schedules to the financial statements (Continued) as at 31 March 2010

	2010	2009
3 Share capital		
Authorised 35,000,000 (Previous year : 35,000,000) equity shares of		
Rs.10 each	350,000,000	350,000,000
	350,000,000	350,000,000
Issued, subscribed and paid-up 28,971,000 (Previous year : 28,971,000) equity shares of		
Rs.10 each fully paid up	289,710,000	289,710,000
	289,710,000	289,710,000
Of the above: 14,775,210 (Previous year : 14,775,210 ) equity shares of Rs. 10 each are held by Pioneer Global Asset Management S.p.A., the holding company		
4 Reserves and surplus		
Securities premium account		
Balance at the beginning of the year	400,956,970	-
Additions during the year	<u> </u>	400,956,970
Balance at the end of the year	400,956,970	400,956,970
Profit and loss account	-	47,511,740
	400,956,970	448,468,710

# Schedules to the financial statements (Continued)

as at 31 March 2010

(Currency: Indian rupees)

#### 5 Fixed assets

	Gross block				Depreciation			Net	olock	
Description	As at 1 April 2009	Additions	Deductions	As at 31 March 2010	As at 1 April 2009	For the year	Deductions	As at 31 March 2010	As at 31 March 2010	As at 31 March 2009
Motor car	487,521	-	487,521	-	425,658	-	425,658	-	-	61,863
Computers	15,749,358	4,101,959	5,800	19,845,517	4,162,468	5,136,899	758	9,298,609	10,546,908	11,586,890
Software	2,632,334	589,761	-	3,222,095	223,857	1,015,679	-	1,239,536	1,982,559	2,408,477
Furniture and fixtures	4,424,899	-	-	4,424,899	192,999	768,088	-	961,087	3,463,812	4,231,900
Office equipment	9,987,773	595,418	401,950	10,181,241	580,346	1,797,930	362,503	2,015,773	8,165,468	9,407,427
Leaseholds improvements	13,764,672	276,152	-	14,040,824	505,125	3,092,731	-	3,597,856	10,442,968	13,259,547
Total	47,046,557	5,563,290	895,271	51,714,576	6,090,453	11,811,327	788,919	17,112,861	34,601,715	40,956,104
Previous year	5,334,990	42,731,810	1,020,243	47,046,557	4,791,016	2,016,047	716,610	6,090,453	40,956,104	

# Schedules to the financial statements (Continued) as at 31 March 2010

	2010	2009
6 Investments Current investments (valued at cost or market value whichever is lower	)	
Non trade, quoted		
<b>Equity Shares</b> 613 (Previous year: 613) shares of Cinemax (India) Limited of Rs. 10 each	39,048	28,075
Mutual Fund units (net asset value) 1,225,544.919 (Previous year: Nil) units of Baroda Pioneer Treasury Advantage Fund Regular Growth Plan of Rs. 10 each	12,687,605	-
Nil (Previous year: 2,344,294.539) units of Baroda Pioneer Diversified Fund Dividend Plan of Rs. 10 each	-	50,425,776
Nil (Previous year: 69,680.623) units of Baroda Pioneer Liquid Fund Growth Plan of Rs. 10 each	-	1,054,317
Nil (Previous year: 101,081.046) units of Baroda Pioneer Liquid Fund Daily dividend Plan of Rs.10 each	-	1,010,876
Nil (Previous year: 39,923.325) units of Baroda Pioneer Income Fund Growth Plan of Rs. 10 each	-	474,842
Nil (Previous year: 71,906.980) units of Baroda Pioneer Balance Fund Growth Plan of Rs. 10 each	-	863,458
Nil (Previous year: 15,124.597) units of Baroda Pioneer Growth Fund Growth Plan of Rs. 10 each	-	193,185
Nil (Previous year: 529,322.013) units of Baroda Global Fund Growth Plan of Rs. 10 each	-	4,271,629
Non trade, unquoted		
Government securities 100 (Previous year: 100) 11.03% GOI 2012 Bonds of Rs. 100 each	10,963	11,276
Bonds		
Nil (Previous year: 200) 14.3% Bank of Baroda Bonds Series II (option III) of Rs.100,000 each	<u>-</u>	20,000,000
-	12,737,616	78,333,434
The aggregate book value and market value of quoted investments and book value of unquoted investments is as follows:		
Quoted investments - Aggregate book value - Aggregate market value Aggregate book value of unquoted investments	12,726,653 12,735,816 10,963	58,322,158 59,002,275 20,011,276

# Schedules to the financial statements (Continued)

as at 31 March 2010

(Currency: Indian rupees)

6 Investments (Continued)

Scheme	2010 2009			09
Current investments	Purchase	Redeemed	Purchase	Redeemed
Baroda Pioneer Balance Fund - Growth Option	-	71,906.980	-	5,320.932
Baroda Global Fund - Growth Option	-	529,322.013	-	231,822.287
Baroda Pioneer Income Fund - Growth Plan	-	39,923.325	-	45,176.370
Baroda Pioneer Liquid Fund - Growth Option	-	69,680.623	4,035,166.650	7,663,217.470
Baroda Pioneer Liquid Fund - Daily Dividend Option	2,485.215	103,566.262	1,081.046	-
Baroda Pioneer Diversified Fund - Dividend	-	2,344,294.539	-	-
Baroda Pioneer Treasury Advantage Fund Regular Growth Plan	4,048,648.900	2,823,103.981	-	-
Baroda Pioneer Liquid Fund Daily dividend Institutional Plan	1,009,200.496	1,009,200.496	-	-
Baroda Pioneer Growth Fund - Growth	-	15,124.597	-	69,377.586

Statement showing purchase and redemption of investments (in units)

Purchase includes dividend re-invested in units

		2010	2009
7	Cash and bank balances		
	Cash in hand Balance with scheduled banks :	31,733	10,137
	- in current account - in deposit accounts	593,613 542,918,227	5,127,523 547,203,195
	iii dopook dooddiiko	543,543,573	552,340,855
8	Sundry debtors (Unsecured and considered good)		
	Debts outstanding for a period exceeding six months	-	-
	Other debts	4,624,456	2,880,900
		4,624,456	2,880,900
9	Loans and advances		
	(Unsecured, considered good unless otherwise stated) Advances recoverable in cash or in kind or for value to be		
	received	40,372,908	42,629,586
	Prepaid expenses	2,027,775	750,113
	Deposits Advance tax (net of provisions Rs 15,081,098; Previous year :	33,187,500	33,059,856
	Rs 15,706,800)	28,400,966	15,380,579
	Less: Provision for doubtful advances	(10,000,000)	(10,000,000)
		93,989,149	81,820,134
			<del></del>

# Schedules to the financial statements (Continued) as at 31 March 2010

(Oui	reney. maian rapees)	2010	2009
10	Current liabilities		
	Sundry creditors	1,085,525	4,612,755
	Statutory dues	254,349	4,402,107
	Accrued expenses	10,064,972	4,692,130
	Other payables	10,249,423	9,004,136
		21,654,269	22,711,128
11	Provisions		
	Provision for bonus	19,172,023	2,498,695
	Provision for gratuity	1,303,779	644,169
	Provision for compensated absences	2,775,998	856,658
		23,251,800	3,999,522
12	Other income Interest on debentures and bonds {Tax deducted at source Rs. Nil (Previous year: Rs. 238,396)}	63,785	2,982,735
	Interest on fixed deposit with banks {Tax deducted at source Rs.5,730,192 (Previous year: Rs. 2,517,317)}	49,359,263	48,148,906
	Profit on sale of fixed asset	-	7,500
	Dividend income	124,101	11,796
	Miscellaneous income	1,358,442	45,635
		50,905,591	51,196,572
13	Employee cost		
	Salary, bonus and allowances	67,415,540	32,280,855
	Contribution to provident fund	3,361,856	1,968,212
	Staff welfare	7,409,925	2,782,646
		78,187,321	37,031,713

# Schedules to the financial statements (Continued) as at 31 March 2010

		2010	2009
14	Administrative and other operating costs		
	Rent	36,739,060	21,762,908
	Legal and professional fees	7,866,074	8,584,417
	Auditors' remuneration :		
	- Audit fees	650,000	650,000
	- Tax audit fees	200,000	200,000
	- Out of pocket expenses	15,030	-
	Travelling and conveyance	6,389,991	3,695,206
	Printing and stationery	3,484,739	1,379,201
	Repairs and maintenance - others	1,358,655	1,727,384
	Communication	6,993,635	1,059,666
	Electricity charges	4,391,882	2,123,467
	Advertisement and publicity	1,100,419	396,317
	Information technology	11,468,309	10,160,396
	Provision for doubtful advances	-	10,000,000
	Membership and registration fees	621,053	1,423,868
	Director sitting fees	380,000	420,000
	Sales promotion	8,850,147	1,382,701
	Brokerage	4,375,408	-
	Insurance	652,969	435,110
	Fund accounting expenses	5,881,596	600,000
	Scheme related expenses	19,541,574	4,055,643
	Postage, freight and couriers	1,219,645	429,536
	SEBI fees	576,803	503,500
	Recruitment and consultancy charges	425,085	1,263,588
	Miscellaneous expenses	971,654	1,377,383
		124,153,728	73,630,291

# Schedules to the financial statements (Continued) as at 31 March 2010

`	, , ,	2010	2009
15	Prior period items		
	Recruitment and consultancy charges	1,686,594	-
	Travelling and conveyance	224,819	-
	Scheme related expenses	404,418	-
			<u>-</u>
		2,315,831	

# 16 Notes to the accounts

## 16.1 Related party disclosures

## (A) Names of related parties by whom control is exercised

Name of the related party		Relations	hip		
Pioneer Global Asset Limited S.p.A (PGAM)*	Management	Holding co	ompany		
UniCredit S.p.A		Ultimate PGAM	holding	company	of

### (B) Parties under common control

Fellow subsidiaries / associate companies with whom transactions have taken place during the year

Name of the related party		Relationship		
Pioneer Company L	Investment .imited – Singap	U	Subsidiary of PGAM	

### (C) Parties with significant influence

Name of the related party	Relationship
Bank of Baroda Baroda Pioneer Mutual Fund	49% shareholder in the Company Sponsored by PGAM and Bank of Baroda

## (D) Key management personnel

Mr. S Bhattacharya – Managing Director\*\*\*

Mr. Rajan Krishnan - Chief Executive Officer\*\*\*\*

# 16.1 Related party disclosures (Continued)

# (E) Transactions with related parties

Pai	rticulars	2010	2009
1.	PGAM - Professional fees	4,011,000	2,307,948
2.	Bank of Baroda (holding company) ** - Payment of rent - Interest earned on fixed deposits and bonds - Salary and wages	- - -	308,700 17,12,086 352,846
3.	Bank of Baroda (significant influence) * - Payment of rent - Interest earned on fixed deposits and bonds - Salary reimbursement  Pioneer Investment Management Company Limited -	- 36,234,289 -	4,116,000 39,663,845 245,021
Sin	gapore Branch - Purchase of software license	-	564,928
5.	Baroda Pioneer Mutual Fund  - Purchase  - Redemption  - Investment management fees  - Dividend income  - Scheme related expenses  - Expenses paid on behalf of schemes	51,723,366 127,843,984 52,860,705 124,101 19,940,963 109,001	118,608,596 7,272,942
6.	Key management personnel - Salary, bonus and allowances - Perquisites	15,512,062 485,000	11,679,269 452,862

## 16.1 Related party disclosures (Continued)

## (F) Balances with related parties

Particulars		2010	2009
PGAM     Professional expenses	Payable	2,539,670	2,065,971
2. Bank of Baroda  - Current liabilities  - Bank balance  - Fixed deposit with net accrued interest  - Investment in bonds  - Loans and advances	Payable Receivable Receivable Receivable Receivable	- 255,139 437,359,335 - -	137,121 5,127,523 460,323,977 20,000,000 22,336
3. Baroda Pioneer Mutual Fund  - Management fee  - Expenses incurred on behalf of scheme  - Scheme related expenses	Receivable Receivable Payable	4,515,455 109,001 7,709,753	2,880,900 - 6,801,045
Key management personnel     Salary, bonus and allowances	Payable	4,850,992	210,360

<sup>\*</sup> with effect from 27 June 2008

Note: The above excludes transactions in the ordinary course of business with Bank of Baroda on account of fixed deposit and current account.

<sup>\*\*</sup> till 26 June 2008

<sup>\*\*\*</sup> till 7 July 2008

<sup>\*\*\*\*</sup> with effect from 8 July 2008

#### 16.2 Deferred taxation

Particulars	2010	2009
Deferred tax assets (A)		
Rent	949,946	279,820
Provision for gratuity	443,154	212,482
Provision for compensated absences	943,562	293,726
Diminution in value of investments	106	8,511,538
Provision for bonus	6,516,571	762,166
Provision for doubtful advances	3,399,000	-
Carried forward loss as per the Income-tax Act	44,732,591	-
Deferred tax liability (B)		
Depreciation on fixed assets	(1,537,474)	(1,501,799)
Deferred tax assets (net) {(A) – (B)}	55,447,456	8,557,933
Deferred tax assets recognised in the balance sheet	Nil	8,557,933

Deferred tax assets on timing differences which are expected to reverse in the subsequent period have been recognized to the extent of deferred tax liability as there is reasonable certainty regarding its realisation. Since the Company has carried forward loss under taxation laws, deferred tax assets are not recognised as there is no virtual certainty of realisation of such assets.

#### 16.3 Capital commitments and contingent liabilities

The Company has no capital commitments or contingent liabilities as at 31 March 2010 (previous year: Nil)

#### 16.4 Operating leases

The total lease payments recognised in the current year's profit and loss account towards non-cancellable operating lease amounts to Rs 34,840,540 (Previous year – Rs 20,849,568) which includes Rs 1,971,538 (Previous year: Rs 823,243) provision towards straight lining of lease rentals.

The Company has not sub-leased any of the above lease premises.

There are no provisions relating to contingent rent.

The terms of renewal / purchase option and escalation clauses are those normally prevalent in similar agreements.

There are no undue restrictions or onerous clauses in the agreements.

#### 16.5 Employee benefits

The following disclosures have been set out in accordance with the requirement of Accounting Standard 15 (revised 2005) on "Employee Benefits" prescribed by the Companies (Accounting Standards) Rules, 2006.

Key assumptions used to determine the net periodic gratuity cost were as follows:

	2010	2009
Valuation method	Projected unit credit method	Projected unit credit method
Discount rate	7.80%	7.00%
Salary growth rate	7.00%	7.00%
Normal retirement age	60 years	60 years
Attrition rate	10%	2% to 10%
Mortality rate	LIC (94-96)	LIC (94-96)
	Ultimate	Ultimate
Amortization of actuarial gain / loss	Immediate	Immediate

#### a) Discount Rate:

The discount rate is based on the prevailing market yields of Indian Government Securities as at the balance sheet date for the estimated term of the obligations.

#### b) Salary Escalation Rate:

The estimates of future salary increases takes into account the inflation, seniority, promotion and other relevant economic factors.

## 16.6 Earnings per share

In accordance with Accounting Standard 20 on Earnings Per Share, the computation of earnings per share is set out below:

		1
	2010	2009
Earning per share		
Net loss after tax attributable to equity shareholders (A) -		
Rs.	(90,961,080)	(61,207,296)
	(00,000,000)	(- , - , ,
Calculation of weighted average number of equity shares		
	00 074 000	20,000,000
Number of shares at the beginning of the year	28,971,000	20,000,000
Number of shares issued during the year	-	8,971,000
Total number of equity shares outstanding at the end of		
the year	28,971,000	28,971,000
Nominal value of the equity shares – Rs (per share)	10	10
Paid up value of the equity shares – Rs (per share)	10	10
l and up value of the equity endies. The (per endie)	.0	10
Meighted every representation of charge of De 40/ poid up		
Weighted average number of shares at Rs. 10/- paid up	20 074 000	26 922 707
per share equivalent (B)	28,971,000	26,832,707
L		
Basic loss per share of face value of Rs.10 for the year	(2.4.1)	(0.00)
(A) / (B) - Rs.	(3.14)	(2.28)

### 16.7 Unhedged foreign currency exposure

The unhedged foreign currency exposure as on 31 March 2010 is given below:

	2010		2009	
	Foreign currency	Indian rupee	Foreign currency	Indian rupee
Payables Euro	88,024	5,321,272	34,373	2,322,342
Singapore dollar	47	1,495	-	-

#### 16.8 Transfer pricing

The Company has a comprehensive system of maintenance of information and documents required by transfer pricing legislation under section 92-92F of the Income tax Act, 1961. The management is of the opinion that all international transactions are at arm's length so that the above legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of provision for taxes.

#### 16.9 Managerial remuneration:

Particulars	2010	2009
Salary and allowances * Perquisites **	15,512,062 485,000	11,679,269 452,862
TOTAL	15,997,062	12,132,131

<sup>\*</sup> Information relating to managerial remuneration does not include provision for gratuity, compensated absences and premium towards group term life, which are provided on an overall basis.

During the year, the remuneration paid / provided to the Chief Executive Office has exceeded the limits approved by the Central Government vide letter no. SRN/A 46083671/3/2009-CL VII dated 21 July 2009 by Rs. 4,817,058. Subsequent to that the Company has applied to the Central Government for approval of remuneration of Rs. 1,350,000 per month (16,200,000 per annum) for the period from 8 July 2008 to 7 July 2010. The Central Government approval is awaited.

#### 16.10 Earnings in foreign exchange (on accrual basis) - Nil

#### 16.11 Expenditure in foreign exchange (on accrual basis)

Particulars	2010	2009
Travelling and conveyance	274,557	487,545
Purchase of software	514,848	559,441
Purchase of computers	937,837	-
Legal and professional fees	3,994,440	-
Recruitment and consultancy charges	1,686,594	-
Communication	4,975,496	-
Total	12,383,772	1,046,986

<sup>\*\*</sup> Valuation of perquisites considered is the fair value of perquisites as estimated by the management.

## 16.12 Dues to Micro, Small and Medium Enterprises

On the basis of the information and records available, there are no dues to the Micro, Small and Medium enterprises, who have registered with the competent authorities.

#### 16.13 Quantitative details

The activities of the Company are not capable of being expressed in any generic unit and hence it is not possible to give the quantitative details required under paragraph 3, 4C and 4D of part II of Schedule VI of the Companies Act, 1956.

#### 16.14 Prior year comparatives

Previous year's figures have been regrouped and reclassified wherever necessary to conform to the current year's presentation.

For and on behalf of the board Baroda Pioneer Asset Management Company Limited

Sd/- Sd/
Mrs. Minal Bhagat A. Stening

Director Director

Sd/-

R. Krishnan K.K. Kushwaha
Chief Executive Officer Company Secretary

Mumbai 13 May 2010

#### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE.

#### 1. REGISTRATION DETAILS

Registration No. : 6 9 4 1 4
State Code : 11
Balance Sheet Date : 31.3.2010

#### II CAPITAL RAISED DURING THE YEAR (Amount in Rs. Thousand)

Public Issue : NIL
Rights Issue : NIL
Bonus Issue : NIL
Private Placement : NIL

## III POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS (AMT IN Rs.Thousand)

Total Liabilities : 69,06,67 Total Assets : 69,06,67

SOURCES OF FUNDS (Amount in Rs. Thousand)
Paid up Capital : 28,97,10
Reserves & Surplus : 40,09,57
Secured Loans : N I L
Unsecured Loans : N I L

#### **APPLICATION OF FUNDS (Amount in Rs. Thousand)**

Net Fixed Assets : 3,72,29
Investment : 1,27,38
Net Current Assets : 59,72,51
Miscellaneous Expenditure : N I L
Deferred Tax Asset : N I L
Accumulated Losses : 4,34,49

#### IV PERFORMANCE OF THE COMPANY (Amount in Rs. Thousand)

 Turnover
 : 13,40,65

 Total Expenditure
 : 21,64,68

 Profit Before Tax
 : (8,24,03)

 Profit After Tax
 : (9,09,61)

 Earnings Per share (In Rs.)
 : (3.14)

 Dividend %
 : N I L

#### V GENERIC NAMES OF THREE PRINCIPAL PRODUCTS/ SERVICES OF CO.

Item Code No. (ITC Code) : N I L

Product Description : ASSET MANAGEMENT

Item Code No. (ITC Code) : NIL

Product Description : INVESTMENT ADVISORY SERVICES

## BARODA PIONEER ASSET MANAGEMENT COMPANY LTD.

### PROXY FORM

I/We							c	of
	in the district of				being a			
member/	members	of	the	above	named	Company	hereby	appoint
of				f				failing
			,					
district			Of					in the
of and on					as n	ny/our proxy	to vote for	or me/us
	half at th 3 <sup>rd</sup> Septem					eeting of the C thereof.	Company to	o be held
Signed this	S			day	/ of		2010	)
Signature						Revenu Stamp		
Mumbai no	ot less than	(48) fo	rty-eigh	t hours be	fore the me	•		mpany at
						NT COMPAN		
held at 50	• •	ı, 5 <sup>th</sup> F	Floor, W	/estern Ex	xpress Hig	al Meeting of	•	•
Full Shareholde	ers:			Nar				of
Folio No: _				,No. of	Shares he	eld:		
Signature_ Member's/	Proxy Sign	ature						
Please cor	nplete this a	attenda	nce slip	and hand	over at the	e entrance of	the hall	