

20TH ANNUAL REPORT (2011-2012)

BARODA PIONEER ASSET MANAGEMENT COMPANY LIMITED

501, Titanium, 5th Floor, Western Express Highway, Goregaon (E), Mumbai - 400063.

20TH ANNUAL REPORT - 2011 - 2012**BOARD OF DIRECTORS**

Mr. Angus Stening	Chairman
Mr. Jack Lin	Associate Director
Mr. Jaideep Bhattacharya	Managing Director (Associate)
Mr. M. D. Mallya	Associate Director
Mr. S. K. Das	Associate Director
Prof. B. B. Bhattacharya	Independent Director
Mr. M. P. Mehrotra	Independent Director
Mr. P. K. Gupta	Independent Director
Mr. Shiv Dayal	Independent Director
Mr. Rohit Arora	Independent Director

MANAGING DIRECTOR

Mr. Jaideep Bhattacharya (with effect from July 17, 2012)

COMPANY SECRETARY

Ms. Rashmi Pandit

AUDITORS

M/S BSR & Co.

REGISTERED OFFICE

501, Titanium, 5th Floor,
 Western Express Highway,
 Goregaon (E), Mumbai - 400063

REGISTERED AND TRANSFER AGENT

SHAREX DYNAMIC (INDIA) PVT. LTD.
 Unit No. 1, Luthra Industrial Premises, Safed Pool,
 Andheri Kurla Road, Andheri (E), Mumbai - 400 072.

DIRECTORS' REPORT TO THE MEMBERS

Your Directors have pleasure in presenting the Twentieth Annual Report of the Company together with the Audited Balance Sheet as on 31.03.2012 and the Statement of Profit & Loss Account for the year ended at that date.

FINANCIAL PERFORMANCE OF THE COMPANY FOR THE YEAR ENDED MARCH 31, 2012

Particulars	As at 31.3.2012 (Rs in lakh)	As at 31.3.2011 (Rs in lakh)
Total Income	1459.74	1318.37
Profit / (loss) before Depreciation	(1178.82)	(1541.11)
Less Depreciation	126.14	124.97
Profit & loss before Tax	(1304.96)	(1666.07)
Less Provision for Tax	7.40	16.05
Profit & loss after Tax	(1312.36)	(1650.03)
Less Prior Period Adjustment	0.00	111.66
Profit after Tax & Adjustment	(1312.36)	(1538.37)
Apportion	0.00	0.00
Dividend (Proposed)	0.00	0.00
Profit after tax and adjustments carried to Balance sheet	(1312.36)	(1538.37)
Reserves & Surplus (before adjusting accumulated losses)	4009.57	4009.57

SHARE CAPITAL

The paid-up equity share capital of your Company is Rs. 2,897.10 lakh, and the net worth of your Company was Rs. 3619.14 lakh as on March 31, 2012.

PROFITABILITY

The net loss after tax for the financial year 2011-12 was Rs. 1312.36 lakh, as against a loss of Rs. 1538.37 lakh in 2010-11.

DIVIDEND

The Directors do not recommend any dividend for the year 2011-12, on account of the net loss suffered by your Company during the financial year 2011-12.

MUTUAL FUND INDUSTRY

Continuing from the previous financial year, the mutual fund industry saw negative growth in 2011-12. Factors like tight liquidity conditions, rising interest rates, high commodity prices and weak global cues impacted both the fixed income and equity markets, affecting industry growth significantly. Mutual funds were also witness to a changing regulatory landscape related to various aspects of their business. The industry ended 2011-12 at Rs. 6,70,930 Cr (as on Mar 31, 2012) of Average Assets Under Management (AAuM) as compared to Rs. 7,00,538 Cr AAuM in the year 2010-11 (as on Mar 31, 2011). Gross mobilizations by the industry during the year amounted to Rs. 68,09,315 Cr. The net outflow for the year was Rs. 25,370 Cr. The number of equity folios in the industry also showed a decline from 4.02 Cr to 3.76 Cr. There were 44 SEBI registered asset management companies as on March 31, 2012.

As we look into the future, factors like strong macro-economic conditions, high savings and investment rate augur well for further development of the category in India. We expect the focus of the industry in 2012-13 to be on increasing penetration, enhancing distribution coverage, delivering better risk-adjusted returns, further upgrading customer service and offering technology based transaction capabilities.

STATE OF COMPANY AFFAIRS

Your Company has focused its energies on building a sustainable business with a clearly defined long-term growth and profit strategy and has aggressively focused on Systematic Investment Plans to build up equity assets in a gradual and sustainable manner. Its products cater to a diverse range of risk, return and liquidity preferences of investors. Your Company is confident of building on its AAUM of Rs. 4,190 Cr (as on Mar 31, 2012) and taking it to Rs. 8,000 Cr by Mar 31, 2013, on the basis of consistent performance, a well thought-out marketing and distribution strategy, enhanced geographical reach and quality customer service.

In 2011-12, your Company took some important steps in improving its reach in the Bank of Baroda ("Bank") network. Your Company operates out of 36 locations in India and has 77 official points for acceptance of transactions. Your Company did not launch any other products in 2011-12 except for Fixed Maturity Plans.

In the coming years, your Company will continue to focus on meeting investor needs through new products and services that are comparable with the best in the category.

In 2011-12, your Company commenced an additional business activity of providing non-binding investment advice to Pioneer Investment Management Limited for investment in the Indian equity market by SEBI registered FII sub-accounts, after obtaining an NOC from SEBI in this behalf.

CHANGE IN DIRECTORS

At the last Annual General Meeting ("AGM") of your Company held on September 27, 2011, Dr. P. N. Khandwalla and Mr. G. P. Gupta retired by rotation and chose not to be re-appointed on the Board of Directors. Subsequently, there have been a few more changes in the Board of Directors, as under:

- With effect from January 16, 2012, Mr. M. P. Mehrotra (founder partner of a firm of chartered accountants based out of New Delhi and Kanpur) and Mr. P. K. Gupta (Ex-Chairman and Managing Director, United Bank of India) were appointed as Directors. Mr. Mehrotra was also appointed on the Remuneration Committee of the Board with effect from the said date.
- With effect from April 04, 2012, Mr. Rajan Krishnan resigned as Managing Director, and consequently, from the Investment Committee and Risk & Compliance Committee of the Board.
- Effective May 01, 2012, Mr. N. Ramani ceased to be a Director of the Company representing the Bank, on account of his retirement from the Bank, and consequently, as a Bank nominee member of all Board Committees.
- With effect from May 09, 2012, Mr. S. K. Das (General Manager—Human Resource Management at the Bank), was appointed as a non-rotational Director of the Company in place of Mr. N. Ramani, and consequently, as a Bank nominee member on all Board Committees.
- With effect from May 10, 2012, Mr. Jack Lin, Head of Asia and Middle East for Pioneer Global Asset Management SpA ("Pioneer"), was appointed as a non-rotational Director of the Company representing Pioneer, in place of Mr. Rajan Krishnan.

Your Directors place on record their appreciation for the valuable contribution made by Mr. Rajan Krishnan, Mr. N. Ramani, Dr. P. N. Khandwalla and Mr. G. P. Gupta during their tenure.

PARTICULARS OF EMPLOYEES

Information as per Section 217(2A) of the Companies Act, 1956 ("Act") read with the Companies (Particulars of Employees) Rules, 1975 forms part of this Report. The Report and Accounts are being sent to the shareholders of the Company, excluding the statement on particulars of employees under Section 217(2A) of the Act. Any shareholder interested in obtaining a copy of the said statement may write to the Secretarial Department at the Registered Office of your Company.

Directors' Responsibility Statement Pursuant to Section 217(2AA) of the Companies Act, 1956:

Pursuant to Section 217(2AA) of the Act, your Directors, based on the representation received from the Management, and due enquiry, confirm that:

1. In the preparation of the annual accounts for the year ended March 31, 2012, applicable accounting standards have been followed.
2. The accounting policies have been consistently followed so as to give a true and fair view of the state of affairs of your Company at the end of the financial year ended March 31, 2012 and of the profit for that period.
3. Proper and sufficient care has been taken by your Directors for the maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities.
4. The Annual Accounts of your Company have been prepared on an ongoing basis.

AUDITORS

Your Company's present Auditors, M/s BSR & Co., Chartered Accountants, hold office till the conclusion of the ensuing Annual General Meeting and have offered themselves for reappointment.

INFORMATION UNDER SECTION 217(1) (E) OF THE ACT

Conservation of Energy, Technology Absorption and Foreign Exchange Earnings/Outgo:

There are no specific comments in terms of the provisions of Section 217 (1) (e) of the Act that are called for on conservation of energy and technology absorption. Your Company has, however, used information technology relevant to its business in keeping with the size of its operations.

Expenditure in foreign currency aggregated to Rs. 53.78 lakh (previous year: Rs. 85.22 lakh).

REPORT ON CORPORATE GOVERNANCE

Board of Directors

Your Company has, at present, the following ten Directors, out of whom five Directors are Non-Executive Independent Directors.

Mr. Angus Stening	Chairman
Mr. Jack Lin	Associate Director
Mr. Jaideep Bhattacharya	Managing Director (Associate)
Mr. M. D. Mallya	Associate Director
Mr. S. K. Das	Associate Director
Mr. Rohit Arora	Independent Director
Mr. Shiv Dayal	Independent Director
Prof B. B. Bhattacharya	Independent Director
Mr. M. P. Mehrotra	Independent Director
Mr. P. K. Gupta	Independent Director

Board Meetings

The Board meets at least four times a year. During the financial year 2011-12, 4 meetings of the Board of Directors were held on May 18, 2011, July 21, 2011, December 09, 2011 and February 23, 2012.

Board Committees

1. Audit Committee

The Audit Committee of the Board of Directors has been constituted in line with the provisions of Section 292A of the Act. The Audit Committee comprises Mr. Rohit Arora, Mr. Angus Stening and Mr. S. K. Das. Mr. Das was appointed in place of Mr. N. Ramani as a Bank nominee member. During the financial year 2011-12, 2 meetings of the Audit Committee were held on May 18, 2011 and February 23, 2012.

2. Investment Committee

The Investment Committee of the Board of Directors has been constituted in line with the Shareholders Agreement and the SEBI (Mutual Funds) Regulations, 1996. The Investment Committee currently comprises Mr. Angus Stening, Mr. S. K. Das and Mr. Rajeev Thakkar. Mr. S. K. Das was appointed in place of Mr. N. Ramani as a Bank nominee member and Mr. Rajeev Thakkar was appointed on May 10, 2012 as a member in his capacity as Interim Manager of the Company till the Company appoints a CEO. During the financial year 2011-12, 4 meetings of the Investment Committee were held on May 18, 2011, July 21, 2011, December 09, 2011 and February 22, 2012.

3. Risk & Compliance Committee

The Risk & Compliance Committee of the Board of Directors has been constituted in line with the Shareholders Agreement. The Risk & Compliance Committee currently comprises Mr. Angus Stening, Mr. S. K. Das and Ms. Rashmi Pandit, Company Secretary. Mr. S. K. Das was appointed in place of Mr. N. Ramani as a Bank nominee Director. During the financial year 2011-12, 4 meetings of the Risk & Compliance Committee were held on May 18, 2011, July 21, 2011, December 09, 2011 and February 22, 2012.

4. Remuneration Committee

The Remuneration Committee of the Board of Directors has been constituted in line with Schedule XIII of the Act. The Remuneration Committee comprises Mr. Angus Stening, Mr. S. K. Das, Mr. Rohit Arora, Mr. Shiv Dayal and Mr. M. P. Mehrotra. Mr. S. K. Das was appointed in place of Mr. N. Ramani as a Bank nominee member and Mr. M. P. Mehrotra was appointed in place of Dr. P. N. Khandwalla. During the financial year 2011-12, 1 meeting of the Remuneration Committee was held on May 18, 2011.

5. Steering Committee

Consequent to the resignation of Mr. Rajan Krishnan, the erstwhile Managing Director of the Company, a Steering Committee was formed on April 04, 2012 to oversee the affairs of the Company till a new CEO/Managing Director was appointed in place of Mr. Rajan Krishnan. Currently this committee comprises Mr. Angus Stening, Mr. S. K. Das and Mr. Rajeev Thakkar.

Annual General Meetings

The details of AGMs held during the last three years are given below:

AGM	DATE	VENUE
17th AGM	23.09.2009	Bank of Baroda Baroda Corporate Centre, C-26, G- Block, Bandra Kurla Complex, Bandra (East), Mumbai-51.
18th AGM	08.09.2010	501, Titanium, 5th Floor, Western Express Highway, Goregaon (E), Mumbai - 400063.
19th AGM	27.09.2011	Bank of Baroda Baroda Sun Tower, Bandra Kurla Complex, Bandra (East), Mumbai-51.

Auditors Reports

The observations made by the Auditors in their report are self-explanatory, and therefore, do not call for any comments.

ACKNOWLEDGMENT

The Directors place on record their appreciation for the assistance and guidance rendered by the Securities and Exchange Board of India, Association of Mutual Funds in India, Reserve Bank of India, Pioneer Global Asset Management SpA, Bank of Baroda and Board of Trustees of Baroda Pioneer Mutual Fund. The Directors also thank the investors for having reposed their confidence in Baroda Pioneer Mutual Fund.

The Directors wish to take this opportunity to thank:

- M/s Karvy Computershare Private Limited, for the services rendered by them as the Registrar and Share Transfer Agents of Baroda Pioneer Mutual Fund, and for providing collection centers for various schemes of Baroda Pioneer Mutual Fund.
- M/s SHAREX Dynamic (India) Pvt. Ltd., the Registrar and Share Transfer Agents of the Company, for the services rendered by them.
- Bank of Baroda, for helping in the sales and marketing of the schemes of Baroda Pioneer Mutual Fund and collection of investments all over the country.
- Citibank N.A, custodians and fund accountants of the schemes of Baroda Pioneer Mutual Fund, for the services rendered by them.

The Directors also appreciate the dedication and sense of commitment shown by the employees at all levels and acknowledge their contribution towards the progress and performance of the Company.

For and on behalf of the Board of Directors

Sd/-

Chairman

Place : Mumbai

Date : July 17, 2012

**Baroda Pioneer Asset Management
Company Limited**

**Financial Statements
together with Auditors' Report
for the year ended 31 March 2012**

Baroda Pioneer Asset Management Company Limited

Financial statements together with Auditors' Report

for the year ended 31 March 2012

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Auditors' Report**To the Members of
Baroda Pioneer Asset Management Company Limited**

We have audited the attached balance sheet of Baroda Pioneer Asset Management Company Limited ('the Company') as at 31 March 2012 and the statement of profit and loss for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 and amendments thereto (together referred to 'the Order') issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956 ('the Act'), we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- (i) we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (ii) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- (iii) the balance sheet and the statement of profit and loss dealt with by this report are in agreement with the books of account;
- (iv) in our opinion, the balance sheet and the statement of profit and loss dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Act;
- (v) on the basis of written representations received from the Directors of the Company, as on 31 March 2012, and taken on record by the Board of Directors, we report that none of the Directors are disqualified as on 31 March 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Act;



Auditors' Report (*Continued*)

Baroda Pioneer Asset Management Company Limited

- (vi) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Act, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
- a) in the case of the balance sheet, of the state of affairs of the Company as at 31 March 2012; and
 - b) in the case of the statement of profit and loss, of the loss of the Company for the year ended on that date;

Mumbai
10 May 2012

For **B S R & Co.**
Chartered Accountants
Firm's Registration No: 101248W


N Sampath Ganesh
Partner
Membership No: 042554

Baroda Pioneer Asset Management Company Limited

Annexure to Auditors' Report – 31 March 2012

(Referred to in our report of even date)

- i. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which all fixed assets are verified every year. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) Fixed assets disposed off during the year were not substantial, and therefore, do not affect the going concern assumption.
- ii. The Company is a service company, primarily rendering asset management services to Baroda Pioneer Mutual Fund. Accordingly it does not hold any physical inventories. Thus, paragraph 4(ii) of the Order is not applicable.
- iii. According to the information and explanations given to us, we are of the opinion that there are no companies, firms or other parties covered in the register required under Section 301 of the Companies Act, 1956. Accordingly, paragraph 4(iii) of the Order is not applicable.
- iv. In our opinion, and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and nature of its business with regards to purchase of fixed assets and with regards to the sale of services. The activities of the Company do not involve the purchase of inventory and sale of goods. We have not observed any major weaknesses in the internal control system during the course of the audit.
- v. In our opinion, and according to the information and explanations given to us, there are no contracts and arrangements, the particulars of which need to be entered into the register maintained under section 301 of the Companies Act, 1956.
- vi. The Company has not accepted any deposits from the public.
- vii. In our opinion, the Company has an internal audit system commensurate with its size and the nature of its business.
- viii. The Central Government has not prescribed the maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956 for any of the services rendered by the Company.
- ix. (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has been *generally regular* in depositing undisputed statutory dues including Income Tax, Service Tax, Provident Fund, Wealth Tax and other material statutory dues during the year with the appropriate authorities. As explained to us, the Company did not have any dues on account of Investor Education and Protection Fund, Sales Tax, Employees' State Insurance, Excise Duty and Customs Duty.
- (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, income-tax, wealth tax, service tax and other material statutory dues were in arrears as at 31 March 2012 for a period of more than six months from the date they became payable.


Baroda Pioneer Asset Management Company Limited

Annexure to Auditors' Report – 31 March 2012 (*Continued*)

- (c) According to the information and explanations given to us, there are no dues of income tax, provident fund, wealth tax, service tax and material statutory dues which have not been deposited with the appropriate authorities on account of any dispute.
- x. The accumulated losses of the Company at the end of financial year are not more than 50% of its networth. The Company has incurred cash losses in the current financial year and in the immediately preceding financial year.
- xi. In our opinion and according to the information and explanations given to us, the Company did not have any dues to any financial institutions or banks or debenture holders during the year.
- xii. According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. In our opinion and according to the information and explanations given to us, the Company is not a chit fund / nidhi / mutual benefit fund / society. Accordingly, the provisions of clause 4 (xiii) of the Order are not applicable to the Company.
- xiv. Based on information and explanations provided by the management, in respect of dealing and trading in shares and securities, proper records have been maintained of the transactions and contracts and timely entries have been made therein. The shares and securities have been held by the Company in its own name. As explained to us, the Company is not involved in dealing or trading of debentures and other investments.
- xv. According to the information and explanations given to us, the Company has not given any guarantees for loans taken by others from banks and financial institutions.
- xvi. According to the information and explanations given to us, the Company has not availed of long term loans. Accordingly, the provisions of clause 4(xvi) of the Order are not applicable to the Company.
- xvii. According to the information and explanations given to us and based on overall examination of the balance sheet of the Company, the Company has not used any funds raised on short-term basis for long-term investment.
- xviii. The Company has not made any preferential allotment of shares to companies /firms /parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- xix. The Company did not have any outstanding debentures during the year.
- xx. The Company has not raised any money by public issues during the year.
- xxi. According to the information and explanations given to us, no significant frauds on or by the Company has been noticed or reported during the course of our audit.

Mumbai
10 May 2012

For B S R & Co.
Chartered Accountants
Firm's Registration No: 101248W


N Sampath Ganesh
Partner
Membership No: 042554

Baroda Pioneer Asset Management Company Limited

Balance sheet

as at 31 March 2012

(Currency: Indian rupees)

Particulars	Note No	31 March 2012	31 March 2011
I. EQUITY AND LIABILITIES			
Shareholder's Funds			
(a) Share Capital	3	289,710,000	289,710,000
(b) Reserves and Surplus	4	72,434,128	203,670,551
Non-Current Liabilities			
(a) Long term provisions	5	8,282,470	9,138,386
Current Liabilities			
(a) Other current liabilities	6	38,340,164	35,756,326
(b) Short-term provisions	7	854,609	749,151
		<u>409,621,371</u>	<u>539,024,414</u>
II. Assets			
Non-current assets			
(a) Fixed assets	8		
(i) Tangible assets		18,869,165	27,450,859
(ii) Intangible assets		229,463	1,175,270
(iii) Capital work-in-progress		448,978	
(b) Long term loans and advances	9	64,624,610	63,772,945
Current assets			
(a) Current investments	10	25,986,402	6,625,547
(b) Trade receivables	11	13,610,833	16,324,818
(c) Cash and bank	12	251,405,532	391,970,672
(d) Short-term loans and advances	13	34,446,388	31,704,303
		<u>409,621,371</u>	<u>539,024,414</u>
		<u>409,621,371</u>	<u>539,024,414</u>

Significant accounting policies

2

Notes to the accounts

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The notes referred to above form an integral part of this balance sheet.
As per our attached report of even date.

For BSR & Co.

Chartered Accountants

Firm's Registration No: 101248W

N Sampath Ganesh

Partner

Membership No: 042554

Mumbai

10-May-2012

Jack Lin

Director

Mumbai

10-May-2012

For and on behalf of the Board of Directors
Baroda Pioneer Asset Management Company Limited

S.K.Das

Director

Rajeev Thakkar

Manager

Rashmi Pandit

Company Secretary



Baroda Pioneer Asset Management Company Limited

Statement of profit and loss

for the year ended 31 March 2012

(Currency: Indian rupees)

Particulars	Note No	31 March 2012	31 March 2011
Revenue from operations	14	115,237,120	95,140,712
Other income	15	30,736,979	36,696,039
Total Revenue		145,974,099	131,836,751
Expenditure			
Employee benefit expenses	16	95,929,635	80,716,115
Depreciation and amortisation expense	8	12,613,745	12,496,817
Other Expense	17	167,926,719	205,231,201
Total Expenses		276,470,099	298,444,133
Loss before prior period items and tax		(130,496,000)	(166,607,382)
Prior period items	18	-	11,165,711
Loss before tax		(130,496,000)	(155,441,671)
Provision for taxation			
- Income tax			
- Earlier year's tax adjustment		(740,423)	1,604,592
- Deferred tax charge / (credit)		-	-
Loss for the period		(131,236,423)	(153,837,079)
Earning per equity share:	19.7		
(1) Basic		(4.53)	(5.31)
(2) Diluted			
Significant accounting policies	2		
Notes to the accounts	19		

The notes referred to above form an integral part of this profit and loss account.
As per our attached report of even date.

For BSR & Co.

Chartered Accountants

Firm's Registration No: 101248W

N Sampath Ganesh
Partner

Membership No: 042554

Mumbai
10-May-2012

Jack Lin
Director

Mumbai
10-May-2012

For and on behalf of the Board of Directors
Baroda Pioneer Asset Management Company Limited

S.K.Das
Director

Rajeev Thakkar
Manager

Rashmi Pandit
Company Secretary



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements

for the year ended 31 March 2012

(Currency: Indian Rupees)

1 Background

Baroda Pioneer Asset Management Company Limited (the 'Company') was incorporated on 5 November 1992 as a public limited company.

On 27 June 2008, Pioneer Global Asset Management S.p.A (PGAM), a company incorporated in Italy, has acquired 51% stake in the Company. Post the acquisition, the Company has become a subsidiary of PGAM.

The principle activity of the Company is to act as an investment advisor to Baroda Pioneer Mutual Fund ("the Fund"). The Company manages the investment portfolio and provides various administrative services to the Fund. During the Financial Year 2011-12, pursuant to the No Objection Certificate dated 29 June 2011 received from the regulator, Securities Exchange Board of India (SEBI), the Company also commenced the activity of rendering non-binding investment advisory services to Pioneer Investment Management Limited (a wholly owned subsidiary of Pioneer Global Asset Management SpA) as per the agreement dated 1 July 2011, signed between the two parties.

2 Significant accounting policies

2.1 Basis of preparation of financial statements

The accompanying financial statements are prepared and presented under the historical cost convention on the accrual basis of accounting and in accordance with the provisions of the Companies Act, 1956 ('the Act') and the accounting principles generally accepted in India and comply with the accounting standards prescribed by the Companies (Accounting Standards) Rules, 2006, to the extent applicable.

The Company is a Small and Medium Sized Company ('SMC') as defined in the General instructions in respect of Accounting Standards notified under the Companies Act, 1956. Accordingly, the Company has complied with Accounting Standards as applicable to a SMC.

2.2 Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates used in preparing the accompanying financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

2 Significant accounting policies (Continued)

2.3 Fixed assets and depreciation

- a) Fixed assets are carried at cost of acquisition less accumulated depreciation and impairment. Cost includes freight, duties, taxes and incidental expenses related to the acquisition and installation of the assets.
- b) Depreciation is provided on the written down value method other than computers including computer software and leasehold improvements. The Computers are depreciated on straight line basis over the useful life and leasehold improvements are depreciated over the period of lease or useful life, whichever is shorter.
- c) The rates of depreciation prescribed in Schedule XIV to the Act are considered as the minimum rates. If the management's estimate of the useful life of a fixed asset at the time of acquisition of the asset or of the remaining useful life on a subsequent review is shorter than that envisaged in the aforesaid schedule, depreciation is provided at a higher rate based on the managements estimate of the useful life/remaining useful life. Pursuant to this policy, depreciation on fixed assets has been provided for at the following rates:

Class of asset	Rate of depreciation
Furniture and fixtures	18.10%
Motor vehicles	25.89%
Office equipment	18.10%
Computers including computer software	33.33%
Leasehold improvements	Over the period of lease or useful life, whichever is shorter

- d) The Company provides pro-rata depreciation from the date the asset is put to use and for any asset sold, until the last date of sale.
- e) Fixed assets individually costing Rs.5,000 or less are fully depreciated in the year of purchase / acquisition.
- f) *Impairment of assets:*

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the profit and loss account. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

2 Significant accounting policies (Continued)

2.4 Revenue Recognition

Investment management fees

Investment management fees are recognised net-off service tax on an accrual basis as a percentage of the average daily net assets of the schemes of Baroda Pioneer Mutual Fund (excluding on investments made by the Company in the schemes and intra-scheme investments), such that it does not exceed the rates prescribed by the Securities and Exchange Board of India ('SEBI') (Mutual Fund) Regulations, 1996 and any further amendments (the 'Regulations') or offer document of the respective schemes.

Investment advisory & research fees

Advisory fees are recognised on an accrual basis in accordance with the respective terms of contract with counter parties.

Other income

Interest income is accounted for on period proportion basis.

Dividend income is recognized when the right to receive dividend is established.

Purchase and sale of investments is recorded on the trade date. The profit / loss on sale of investments is recognised in the profit and loss account on the trade date. Profit or loss on sale of investments is determined using simple average cost method.

2.5 Scheme related expenses

Annual recurring expenses relating to schemes of the Fund which are in excess of internal expense limits are borne by the Company. The internal expense limits are within the overall expense limits prescribed by the Regulations or offer document of the respective schemes.

2.6 Investments

Investments are classified as long term or current based on intention of the management at the time of purchase.

Long term investments are carried at carrying cost less diminution in value other than temporary in nature, determined separately for each individual investment.

Current investments are carried at the lower of cost or market value. Any reduction in the carrying amount and any reversals of such reductions are charged or credited to the profit and loss account. The comparison of cost and market value is done separately for each individual investment.

2.7 Operating leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating leases. Operating lease rentals are recognised as an expense in the profit and loss account on a straight-line basis over the lease period.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (*Continued*)

for the year ended 31 March 2012

(Currency: Indian rupees)

2 Significant accounting policies (*Continued*)

2.8 Earning per share

The basic earning per share is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

2.9 Retirement benefits

Gratuity

The Company's gratuity scheme is a defined benefit plan. The Company's net obligation in respect of the gratuity benefit is calculated by estimating the amount of future benefit that the employees have earned in return for their service in the current and prior periods, that benefit is discounted to determine its present value.

The present value of the obligation under such benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method which recognizes each period of service that give rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at present value of estimated future cash flows. The discount rate used for determining the present value is based on the market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

Actuarial gains and losses are recognized immediately in the profit and loss account.

Provident fund

The Company contributes to a recognized provident fund which is a defined contribution scheme. The contributions are accounted for on an accrual basis and recognized in the profit and loss account.

Compensated absences

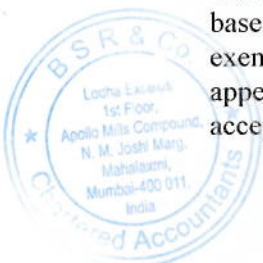
The Company provides for compensated absences based on actuarial valuation of the leave liability as at the balance sheet date, carried out by an independent actuary.

2.10 Taxation

Income tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period).

Current taxes

Current tax expense is recognised on an annual basis under the taxes payable method, based on the estimated tax liability computed after taking credit for allowances and exemption in accordance with Indian Income-tax Act, 1961. In case of matters under appeal due to disallowance or otherwise, full provision is made when the said liabilities are accepted by the Company.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (*Continued*)

for the year ended 31 March 2012

(Currency: Indian rupees)

2 Significant accounting policies (*Continued*)

2.10 Taxation (*Continued*)

Deferred taxes

The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future: however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonable / virtually certain (as the case may be) to be realised.

2.11 Transactions in foreign currency

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of the transactions. Exchange difference, if any, arising out of foreign exchange transactions settled during the year are recognized as income or expense in the profit and loss account.

Monetary assets and liabilities, denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rate on that date. The exchange differences, if any, are recognised in the profit and loss account.

2.12 Provisions and contingencies

The Company creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

	2012	2011
3 Share capital		
Authorised		
35,000,000 (Previous year : 35,000,000) equity shares of Rs. 10 each	350,000,000	350,000,000
	<u>350,000,000</u>	<u>350,000,000</u>
Issued, subscribed and paid-up		
28,971,000 (Previous year : 28,971,000) equity shares of Rs. 10 each fully paid up	289,710,000	289,710,000
	<u>289,710,000</u>	<u>289,710,000</u>
There is no change in equity shares in the current year.		
The Company has one class of equity shares having a par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share.		
i. Shares held by holding company		
14,775,210 (Previous year : 14,775,210) equity shares of Rs. 10 each are held by Pioneer Global Asset Management S.p.A., the holding company (51%)	147,752,100	147,752,100
ii. Shareholders holding more than 5% of Equity Shares:		
14,775,210 (Previous year : 14,775,210) equity shares of Rs. 10 each are held by Pioneer Global Asset Management S.p.A., (51%)	147,752,100	147,752,100
14,195,790 (Previous year : 14,195,790) equity shares of Rs. 10 each are held by Bank of Baroda (49%)	141,957,900	141,957,900
In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. However, no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the shareholders.		
4 Reserves and surplus		
Securities premium account	400,956,970	400,956,970
Deficit in the statement of Profit and Loss		
Balance at the beginning of the year	(197,286,419)	(43,449,340)
Additions during the year	(131,236,423)	(153,837,079)
Balance at the end of the year	(328,522,842)	(197,286,419)
	<u>72,434,128</u>	<u>203,670,551</u>



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

	2012	2011
5 Long term provisions		
Provision for Gratuity	3,653,693	2,147,064
Provision for Leave encashment	2,685,362	2,420,264
Provision for Bonus	1,943,415	4,571,058
	<u>8,282,470</u>	<u>9,138,386</u>
6 Other current liabilities		
Accounts payable	486,981	1,087,266
Statutory dues	2,413,817	2,507,655
Accrued expenses	22,481,947	16,332,441
Bonus payables	12,405,500	8,120,940
Other payables	551,919	7,708,024
	<u>38,340,164</u>	<u>35,756,326</u>
7 Short-term provisions		
Provision for Gratuity	102,042	82,650
Provision for Leave encashment	752,567	666,501
	<u>854,609</u>	<u>749,151</u>



Baroda Pioneer Asset Management Company Limited

Schedules to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

8 Fixed assets

Description	Gross block		Depreciation		Net block	
	As at 1 April 2011	Additions 2011	Deductions 2011	As at 31 March 2012	For the year 2011-12	As at 31 March 2012
Tangible						
Computers	20,430,872	2,541,521	123,550 *	22,848,843	123,550	18,275,397
Furniture and fixtures	4,424,899	54,863	-	4,479,762	527,234	2,115,271
Office equipment	12,559,060	461,993	41,312	12,979,741	1,632,388	5,303,058
Leaseholds improvements	14,040,824	-	-	14,040,824	3,094,212	9,786,280
Intangible						
Software	3,540,599	43,238	32,575 *	3,551,262	989,045	3,321,799
Total	54,996,255	3,101,615	197,437	57,900,433	12,613,745	38,801,805
Previous year	51,714,576	6,538,330	3,256,652	54,996,255	17,112,861	26,370,126
						28,626,129

* Old computers & software written off from the books.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

	2012	2011
9 Long term loans and advances		
Deposits	24,991,750	33,216,000
Capital advances	785,421	-
Advance tax (net of provisions)	38,847,439	30,556,945
	<u>64,624,610</u>	<u>63,772,945</u>

10 Current investments

Quoted

Equity Shares

613 (Previous year: 613) shares of Cinemax (India) Limited of Rs. 10 each

20,842 25,777

Unquoted

Mutual Fund units

178,142 (Previous year: Nil) units of Baroda Pioneer Liquid Fund (Growth) of Rs. 1,000 each

- 299,509

22,010,747 (Previous year: 5,634,201) units of Baroda Pioneer Liquid Fund Institutional (Growth) of Rs. 1,000 each

25,965,560 6,289,839

Government securities

100 (Previous year: 100) 11.03% GOI 2012 Bonds of Rs. 100 each

- 10,422

25,986,402 6,625,547

The aggregate book value and market value of quoted investments and book value of unquoted investments is as follows:

Quoted investments

- Aggregate book value

20,842 25,777

- Aggregate market value

20,842 25,777



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

	2012	2011
11 Trade receivables		
Unsecured and considered good		
<i>Less than six months</i>		
Management fees receivable	7,506,291	16,324,818
Advisory and research fees receivable	6,104,542	-
	<u>13,610,833</u>	<u>16,324,818</u>
	<u>13,610,833</u>	<u>16,324,818</u>
12 Cash and Bank		
Cash in hand	215	77,877
Balance with banks	1,405,317	1,392,795
Cash and cash equivalent	<u>1,405,532</u>	<u>1,470,672</u>
Other bank balances		
- Deposits	250,000,000	390,500,000
	<u>251,405,532</u>	<u>391,970,672</u>
13 Short-term loans and advances		
Advances recoverable in cash or in kind or for value to be received	15,545,859	22,753,061
Interest accrued but not due	15,346,117	15,813,432
Prepaid expenses	3,554,412	3,137,810
Less : Provision for bad & doubtful advances	-	(10,000,000)
	<u>34,446,388</u>	<u>31,704,303</u>



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

as at 31 March 2012

(Currency: Indian rupees)

	2012	2011
14 Revenue from operations		
Management fee	96,279,733	95,140,712
Investment advisory fee and research income	18,957,387	-
	<u>115,237,120</u>	<u>95,140,712</u>
15 Other income		
Interest income	27,450,896	33,775,318
Dividend income	-	736
Net gain on sale of investments	3,234,747	599,778
Other non operating income	51,336	2,320,207
	<u>30,736,979</u>	<u>36,696,039</u>
16 Employee benefit expenses		
Salaries, bonus and allowances	86,067,934	72,953,136
Contribution to provident fund	5,122,959	4,305,614
Staff welfare	4,738,742	3,457,365
	<u>95,929,635</u>	<u>80,716,115</u>
17 Other expense		
Rent	25,129,351	36,849,058
Legal and professional fees	3,829,625	7,610,419
Travelling and conveyance	10,112,459	7,314,271
Printing and stationery	2,200,015	7,999,413
Salaries temporary staff	26,992,451	12,442,135
Repairs and maintenance - others	2,906,704	2,701,390
Communication	6,084,583	6,228,406
Electricity charges	2,609,159	2,975,612
Advertisement and publicity	1,119,966	887,110
Information technology	13,459,667	13,142,672
Membership and registration fees	2,058,207	1,770,648
Director sitting fees	260,000	330,000
Marketing expenses	12,512,493	8,348,521
Brokerage expenses	40,459,703	47,414,698
Insurance expenses	840,225	854,050
Fund accounting expenses	6,207,541	5,919,985
Scheme related expenses	2,835,335	36,691,224
Postage, Freight, Couriers	2,777,795	1,796,781
SEBI filing fees	1,621,847	1,113,129
Recruitment and consultancy charges	327,807	164,184
Payment to the auditors		
As auditors	950,000	900,000
For reimbursement of expenses	21,093	12,330
Miscellaneous expenses	2,610,693	1,765,165
	<u>167,926,719</u>	<u>205,231,201</u>
18 Prior period items		
Salaries, bonus and allowances	-	11,165,711
	<u>-</u>	<u>11,165,711</u>



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

19 Notes

19.1 Related party disclosures

(A) Names of related parties by whom control is exercised

Name of the related party	Relationship
Pioneer Global Asset Management Limited S.p.A (PGAM)	Holding company
UniCredit S.p.A	Ultimate holding company of PGAM

(B) Parties under common control

Fellow subsidiaries / associate companies with whom transactions have taken place during the year

Name of the related party	Relationship
UGIS Austria GmbH	Fellow subsidiary (Subsidiary of Unicredit)
Pioneer Investment Management Limited	Fellow subsidiary

(C) Parties with significant influence

Name of the related party	Relationship
Bank of Baroda	49% shareholder in the Company

(D) Key management personnel

Mr. Rajan Krishnan – Managing Director (till 4 April 2012)

(E) Transactions with related parties

Particulars	2012	2011
1. PGAM - Professional fees (allocated support charge)	731,018	4,446,290
2. Pioneer Investment Management Limited - Investment advisory & research income	18,957,387	-
3. UGIS Austria GMBH - Lease Line Charge	4,246,865	4,162,320
4. Key management personnel - Salary, bonus and allowances	10,545,408	10,545,402
- Perquisites	154,193	154,596



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

19 Notes (Continued)

19.1 Related party disclosures (Continued)

(F) Balances with related parties

Particulars	2012	2011
1. PGAM - Professional expenses	551,919	4,034,100
2. Pioneer Investment Management Account Limited -Investment advisory & research income	6,104,542	-
3. UGIS Austria GMBH	1,453,676	677,064

Note: The above excludes transactions in the ordinary course of business with Bank of Baroda on account of fixed deposit and current account.

19.2 Deferred taxation

Particulars	2012	2011
Deferred tax assets (A)		
Rent	-	1,583,252
Provision for gratuity	1,218,548	740,655
Provision for compensated absences	1,115,436	1,025,346
Diminution in value of investments	1,670	4,588
Provision for bonus	630,541	1,020,129
Provision for doubtful advances	-	3,321,750
Carried forward loss as per the Income-tax Act	139,104,417	99,058,316
Depreciation on fixed assets	1,810,176	2,838,955
Deferred tax assets (net) {(A) – (B)}	143,880,788	109,592,992
Deferred tax assets recognised in the balance sheet	Nil	Nil

Since the Company has carried forward loss under taxation laws, deferred tax assets are not recognised as there is no virtual certainty of realisation of such assets.

19.3 Capital commitments and contingent liabilities

The Company has no capital commitments or contingent liabilities as at 31 March 2012 (previous year: Nil).



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

19 Notes (Continued)

19.4 Professional fees

Professional fees in Note 17 includes business level strategic and supervisory support, Information technology and other infrastructure support received from Pioneer Global Asset Management S.p.A. These have been accounted in accordance with the service level agreement.

19.5 Employee benefits

The following disclosures have been set out in accordance with the requirement of Accounting Standard 15 (revised 2005) on "Employee Benefits" prescribed by the Companies (Accounting Standards) Rules, 2006.

Key assumptions used to determine the net periodic gratuity cost were as follows:

	2012	2011
Valuation method	Projected unit credit method	Projected unit credit method
Discount rate	8.40%	8.10%
Salary growth rate	7.00%	7.00%
Normal retirement age	60 years	60 years
Attrition rate	10%	10%
Mortality rate	LIC (94-96)	LIC (94-96)
	Ultimate	Ultimate
Amortization of actuarial gain / loss	Immediate	Immediate

a) Discount Rate:

The discount rate is based on the prevailing market yields of Indian Government Securities as at the balance sheet date for the estimated term of the obligations.

b) Salary Escalation Rate:

The estimates of future salary increases takes into account the inflation, seniority, promotion and other relevant economic factors.

19.6 Earnings per share

In accordance with Accounting Standard 20 on Earnings Per Share, the computation of earnings per share is set out below:

	2012	2011
Earning per share		
Net loss after tax attributable to equity shareholders (A) - Rs.	(131,236,423)	(153,837,079)
Weighted average number of shares at Rs. 10/- paid up per share equivalent (B)	28,971,000	28,971,000
Basic loss per share of face value of Rs.10 for the year (A) / (B) - Rs.	(4.53)	(5.31)



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

19 Notes (Continued)

19.7 Unhedged foreign currency exposure

The unhedged foreign currency exposure as on 31 March 2012 is given below:

	2012		2011	
	Foreign currency	Indian rupee	Foreign currency	Indian rupee
Payables				
Euro	29,476	2,005,603	74,329	4,711,164
Receivables				
Euro	89,721	6,104,733	12	748
Singapore dollar	1	24	1,631	57,699

19.8 Transfer pricing

The Company has a comprehensive system of maintenance of information and documents required by transfer pricing legislation under section 92-92F of the Income tax Act, 1961. The management is of the opinion that all international transactions are at arm's length so that the above legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of provision for taxes.

19.9 Earnings in foreign exchange (on accrual basis)

Particulars	2012	2011
Investment advisory and research fee	18,957,387	-

19.10 Expenditure in foreign exchange (on accrual basis)

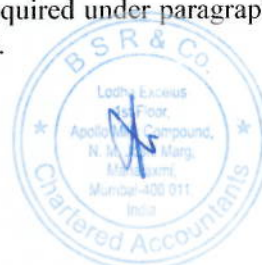
Particulars	2012	2011
Travelling and conveyance	48,885	110,813
Software maintenance	236,624	-
Legal and professional fees	783,303	4,195,548
Lease line and communication	4,309,247	4,162,320
Subscription exp	-	53,682
Total	5,378,059	8,522,362

19.11 Dues to Micro, Small and Medium Enterprises

On the basis of the information and records available, there are no dues to the Micro, Small and Medium enterprises, who have registered with the competent authorities.

19.12 Quantitative details

The activities of the Company are not capable of being expressed in any generic unit and hence it is not possible to give the quantitative details required under paragraph 3, 4C and 4D of part II of Schedule VI of the Companies Act, 1956.



Baroda Pioneer Asset Management Company Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2012

(Currency: Indian rupees)

19 Notes (Continued)

19.13 Prior year comparatives

The financial statements for the year ended 31 March 2011 had been prepared as per the then applicable, pre-revised Schedule VI to the Companies Act, 1956. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31 March 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification.

As per our attached report of even date.

For B S R & Co.

Chartered Accountants

Firm's Registration No: 101248W


N Sampath Ganesh

Partner

Membership No: 042554

Mumbai

10 May 2012


Jack Lin

Director

Mumbai


10 May 2012


S.K. Das

Director

For and on behalf of the board

Baroda Pioneer Asset Management Company Limited


Rajeev Thakkar

Manager


Rashmi Pandit

Company Secretary



BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

I. REGISTRATION DETAILS

Registration No.	:	69414
State Code	:	11
Balance Sheet Date	:	31.3.2012

II CAPITAL RAISED DURING THE YEAR (Amount in Rs. Thousand)

Public Issue	:	NIL
Rights Issue	:	NIL
Bonus Issue	:	NIL
Private Placement	:	NIL

III POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS (AMT IN Rs.Thousand)

Total Liabilities	:	4,09,621
Total Assets	:	4,09,621

SOURCES OF FUNDS (Amount in Rs. Thousand)

Paid up Capital	:	2,89,710
Reserves & Surplus	:	72,434
Secured Loans	:	NIL
Unsecured Loans	:	NIL

APPLICATION OF FUNDS (Amount in Rs. Thousand)

Net Fixed Assets	:	19,547
Investment	:	NIL
Net Current Assets	:	2,86,254
Miscellaneous Expenditure	:	NIL
Deferred Tax Asset	:	NIL
Accumulated Losses	:	NIL

IV PERFORMANCE OF THE COMPANY (Amount in Rs. Thousand)

Turnover	:	1,45,974
Total Expenditure	:	2,76,470
Profit Before Tax	:	(1,30,496)
Profit After Tax	:	(1,31,236)
Earnings Per share (In Rs.)	:	(4.53)
Dividend %	:	NIL

V GENERIC NAMES OF THREE PRINCIPAL PRODUCTS/ SERVICES OF CO.

Item Code No. (ITC Code)	:	NIL
Product Description	:	ASSET MANAGEMENT
Item Code No. (ITC Code)	:	NIL
Product Description	:	INVESTMENT ADVISORY SERVICES

